

**itelligence reports another success with a mid-market metal worker**

### **Spartherm Feuerungstechnik GmbH chooses itelligence AG as its SAP consultant**

Bielefeld, September 6, 2005 - Manfred Rokossa is a successful business. The secret to his success: high technical quality combined with contemporary design for customer satisfaction. In less than 20 years, he turned Spartherm Feuerungstechnik GmbH from a small locksmith with two employees into the German market leader for designer of stoves, fireplace inserts and cassettes. Today, the market and innovation leader employs around 270 people, and in 2004 generated sales of around EUR 40 million, and the trend is rising.

This planned growth is now to be supported with SAP management software, specifically with the itelligence industry solution, it.engine. A key requirement for using the software at Spartherm are the scaleable user figures and the functions of the itelligence industry solution. Logistics processes, materials management, sales and administration can be even better coordinated with it.engine. The goal: taking pressure of employees to increase company output. Manfred Rokossa is hoping to quickly advance the group's further development, taking advantage of the innovative technology of this software.

itelligence AG, which specializes in consultancy for mid-market companies in the manufacturing and metal processing industry, is handling the launch of it.engine at Spartherm as a full service provider from October 2005 onwards. The default settings of the SAP-based industry solution for metal processing companies, such as transportation and dispatch processing, materials administration and procurement as well as optimized logistics, will speed up the process of migration to SAP. Around just five months are planned for the first step. As early as January 2006, Human Resources will be operating on an SAP basis. This will be followed by the Finance department with Accounting and Controlling, including the Treasury Cash Management module. The entire sales, materials management and the administration of the Spartherm fleet will be running in the "SAP world" in 2006. Plans for 2007 include the introduction of Advanced Planning and Optimization (APO) with transport planning and the roll-out to Poland.

**Press Release itelligence AG**

**itelligence reports another success with a mid-market production company**

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In this project, Manfred Rokossa attaches particular importance for Spartherm GmbH to the fact that the IT migration creates a foundation for the group to develop on an ongoing basis, without stand-alone IT solutions. Manfred Rokossa sees Spartherm playing an active role in shaping the future of this sector, together with industry and various research institutes. With their established expertise and it.engine, itelligence consultants are creating the conditions for this on the IT front.

Manfred Rokossa, Managing Director at Spartherm Feuerungstechnik GmbH said: "We are a top class market leader in our area, and so naturally we were looking for an equally first-class partner. itelligence is the leading mid-market SAP partner in our industry. But what is particularly important for us is that itelligence is also supporting the SAP roll-out in Germany and Poland. After all, we demand quality in each project phase. As a mid-market company, it is important for us that by choosing SAP as our ERP solution, we have software that we can use securely for the next 10-15 years."

**About itelligence AG:**

**itelligence AG is a leading international full-service provider for SAP employing some 1000 highly qualified employees in 15 countries and in 4 regions (America, Western Europe, Eastern Europe and Germany/Austria). As a mySAP Business, Service and Support Alliance as well as Global Partner Hosting and Global Services Partner, itelligence realizes complex projects in the SAP environment for over 1,200 customers worldwide. The company's services range from SAP consulting and licensing to outsourcing and services to proprietary industry-specific SAP solutions. In 2004, itelligence AG generated total sales of EUR 131 million.**