

Winkhaus Group makes global change to SAP itelligence AG introduces mySAP ERP 2004 for the middle-market metal processors

Bielefeld, May 17, 2005 – The SAP consultants of the itelligence AG, Bielefeld, are introducing the complete business solution mySAP ERP 2004 at the Winkhaus Group, which is headquartered in Telgte in Münster.

The metal processing company employs around 2,000 employees across the world and is represented internationally with 16 companies in 11 countries. The Winkhaus Group, which has been successfully trading for 150 years, develops, manufactures, and sells tilt and turn hardware technology, control and monitoring systems for windows, master key systems, entrance control systems, security door locking, and automation and handling technology.

Winkhaus will initially replace the previously used J.D. Edwards ERP System and individual solutions such as the Loga 400 wages processing system from S&I. The traditional company is expecting the introduction of an end-to-end SAP system to achieve the integration and homogenization of the supply chain and resulting synergy effects in all business processes.

The aims of the project are the consolidation and homogenization of master data, information structures, and systems and to establish an integrated financial and key figure system to be used to manage the business group.

The focus is on the group-wide introduction of the SAP system for around 600 users. Here, the company uses it.engine, itelligence's industry solution for the metal processing industry. The project is split into several phases. In the first phase, the implementation of the SAP modules for wages processing and time management, financial and asset accounting, and overhead cost controlling are planned for all German locations.

The centrally defined and harmonized business structures, master data and value flows provide the basis for the subsequent roll-outs with gradual connections to the companies.

itelligence AG – Press Release

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At the same time, templates will be produced for the process-oriented introduction of SAP logistics solutions in the areas of intercompany settlements, sales, dispatch, inventory management, materials management, purchasing, production planning and control as well as variant configuration. The complete information system for the analysis, control and evaluation of processes will take place using defined indicators (KPI) and from the beginning in the Business Warehouse (SAP BW).

The mapping and the documentation of the homogenous and international processes will be supported by the extensive use of SAP Solution Managers 3.1. For the whole of the project duration, the business processes defined there provide the basis for the blueprint, the prototyping, the test, and subsequently the end-user support, which will be implemented by Winkhaus Data GmbH, Winkhaus Group's internal IT service provider.

The final phase is determined by the roll-out of the template into the relevant companies in the Winkhaus Group. The introduction of further modules such as customer relationship management (CRM), product life cycle management (PLM), and quality management (QM) is planned after the roll-out.

According to Josef Brösterhaus, CIO of the Winkhaus Group, "the extensive industry expertise in many SAP reference projects and the professional, international work of the consultancy teams persuaded us to opt for itelligence. In particular, the professional project methodology of the permanent prototyping helps in a target-oriented SAP introduction. We will noticeably increase our competitiveness by introducing mySAP ERP."

Volker Eils, project manager of itelligence AG said that "the international implementation project at the Winkhaus Group combines our industry-specific SAP expertise with our outsourcing offering and our international business set-up."

About itelligence AG:

itelligence AG is a leading international full-service provider for SAP employing some 950 highly qualified employees in 15 countries and in 4 regions (America, Western Europe, Eastern Europe and Germany/Austria). As a mySAP Business, Service and Support Alliance as well as Global Partner Hosting and Global Services Partner, itelligence realizes complex projects in the SAP environment for over 1,200 customers worldwide. The company's services range from SAP consulting and licensing to outsourcing and services to proprietary industry-specific SAP solutions. In 2004, itelligence AG generated total sales of EUR 131 million.

Public Relations:
Silvia Dicke
Tel: ++49 (0) 521-91448 107
Fax: ++49 (0) 521-91445 201
silvia.dicke@itelligence.de

itelligence AG
Königsbreede 1
33605 Bielefeld
<http://www.itelligence.de>