

itelligence wins new customer in the process industry

Follmann Management Holding chooses itelligence AG as SAP consultants

Frankfurt, January 27, 2004 – itelligence AG has won the first customer from the process industry in 2004. Before the end of January, itelligence AG will introduce it.chemicals at Follmann & Co and Triflex, two subsidiaries of Follmann Management Holding (FMH), Minden. Follmann & Co produces printing inks, coatings and special chemicals, while Triflex is a leading supplier of high-quality coatings for horizontal surfaces to the construction sector. Employing a total of 220 people, both companies operate on an international scale and generated combined sales of EUR 70 million in 2003. The new project underlines itelligence's position as a leading SAP consultancy for small and medium-sized businesses in this sector.

The project aims to reduce the development expenses and the updating and maintenance effort for the Follmann Group's current IT environment, to reduce interfaces, homogenize the systems environment and cut process costs. The high scalability of the IT system, which can easily be scaled up and out to meet changing market requirements, makes this a safe investment. it.chemicals from itelligence is a vertical solution based on mySAP All-in-One whose settings such as the master data concept and the bulkware and container management make it perfectly suited to meet the high quality standards of the Follmann Group.

In the context of the process optimization, itelligence will initially convert FMH's existing SAP modules - Cost Centres, Financials, Human Resources - to the new Enterprise Release 4.7, thus laying the foundation for the introduction of the SAP modules for sales and distribution, materials management, production planning and control, quality management and warehouse management in the company's logistics division. In this context it is planned to integrate the warehouse data from Follmann's new high-bay warehouse into the company software using a radio scanner. The new system is scheduled to go productive in the fourth quarter of 2004.

Press release - itelligence AG

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Says Andreas Krämer, Managing Director of Follmann & Co: "itelligence is an IT consultancy that has immediately and fully understood the specific requirements of our company processes. We are highly impressed with the excellent SAP know-how and the solid industry knowledge of their consultants."

Background information on it.chemicals

it.chemicals combines aspects that are important to the process industry, such as the safety and high functionality of the SAP standard, with improved functions for materials management, production planning and quality management.

it.chemicals is a vertical solution that is based on a proven master data model developed specifically for the chemicals industry, which permits precise consignment and inventory management as well as simple sales and production planning. This master data model also supports exact calculation for production, filling and refilling processes. Industry-specific extensions include container management, container-specific production planning, bundling of bulk and fill orders, certificate generation as well as the integration of process conveyance and weighing systems.

About itelligence AG:

itelligence AG is a leading international full-service provider for SAP employing some 1,100 highly qualified employees at 37 branches in 17 countries. As a mySAP Business Suite Channel, Service and Support Alliance as well as Hosting Partner and Global Services Partner, itelligence realizes complex projects in the SAP environment for over 1,200 customers worldwide. The company's services range from SAP consulting and licensing to outsourcing and services to proprietary industry-specific SAP solutions. In 2002, itelligence AG generated total sales of EUR 168.5 million.

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