

**itelligence AG: Hannover Fair 2004 – successful installation of it.hightronics**  
**Höft & Wessel AG launches second SAP project phase with it.hightronics, the mySAP-All-in-One solution from itelligence**

Frankfurt, April 21, 2004 - Höft & Wessel AG, Hannover, has successfully completed the first commercial phase of the company-wide SAP introduction, which included the Financial Accounting (FI), Asset Management (AM), Controlling (CO) and Human Resources (HR) mySAP modules as well as the Project System (PS). In the second phase, the high-tech company will migrate its entire logistics system to SAP, using it.hightronics, the comprehensive mySAP-All-in-One solution from itelligence AG for the electronics, electric and high-tech industries.

Höft & Wessel AG is an international manufacturer of end-to-end hardware and software solutions for the retail/wholesale and logistics industries as well as the ticketing, transport and car park management sectors. Customers include Deutsche Bahn (ticket vending machines), Lufthansa (check-in terminals) and the Swiss Railways (mobile ticket terminals for conductors). Employing some 530 people worldwide, the Hannover-based company generated sales of EUR 89 million in 2003.

In the second project phase, which will start in May 2004, the itelligence consultants will implement it.hightronics in Höft & Wessel's sales and distribution, material management, production planning, quality management and customer service segments using the respective SAP modules (SD, PP, QM, MM, PP and PLM including document management for viewing drawings and product documents). The Product Lifecycle Management (PLM) module is eminently suitable for extensive R&D controlling, especially in development-intensive companies.

Press release - itelligence AG

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For systems supplier Höft & Wessel, the key features of the new itelligence solution include the possibility for close cooperation with suppliers and customers and the use of the proposed equipment lists for customer service. The latter provide Höft & Wessel's sales representatives with a fast, digital overview of the equipment versions installed at customer sites.

René Glasmacher, CFO at Höft & Wessel: "The smooth introduction during the first phase underlines the good collaboration with the itelligence consultants. We will continue to rely on itelligence AG's industry know-how and the industry-specific settings of it.hightronics, which can be introduced fast and efficiently. I am convinced that the second phase will run as smoothly as the first."

At the 2004 Hannover Fair, the trade show for the manufacturing and high-tech industries, itelligence AG will present the it.hightronics mySAP-All-in-One solution for the electronics and high-tech industries in the so-called DIGITAL FACTORY at a partner booth shared with SAP AG (Hall 16, booth A06). Also on display will be it.engine, the mySAP-All-in-One solution for the mechanical and plant engineering sectors.

## Hannover Fair 2004

itelligence AG

Partner booth with SAP AG

Hall 16, booth A06

## Über itelligence AG:

**Die itelligence AG ist als international führender IT-Komplettdienstleister im SAP-Umfeld mit rund 1.000 hochqualifizierten Mitarbeitern in 15 Ländern in 4 Regionen (Amerika, Westeuropa, Deutschland/Österreich und Osteuropa) vertreten. Als mySAP Business Suite Channel-, Service- und Support-Alliance- sowie Hosting-Partner und Global Services Partner realisiert itelligence für über 1200 Kunden weltweit komplexe Projekte im SAP-Umfeld. Mit seinem umfassenden Leistungsspektrum - von SAP-Beratung, SAP-Lizenzvertrieb über Outsourcing & Services bis hin zu selbstentwickelten SAP-Branchenlösungen - erzielte das Unternehmen in 2003 einen Gesamtumsatz von 145,6 Millionen Euro.**

Public Relations:  
Silvia Dicke  
Tel: ++49 (0) 521-91448 107  
Fax: ++49 (0) 521-91445 201  
silvia.dicke@itelligence.de

itelligence AG  
Königsbreede 1  
33605 Bielefeld  
<http://www.itelligence.de>