

**itelligence AG announces successful SAP roll-out at DEUTZ AG**

Frankfurt, March 18, 2004 - itelligence AG has announced the successful roll-out of the SAP project at DEUTZ AG, Cologne/Germany, for some 1,800 users and 400 retailers. Since January 1, 2004, DEUTZ has used an integrated SAP R/3 solution that efficiently supports the engine maker's complex production structures. DEUTZ AG is one of the world's largest independent manufacturers of diesel and gas engines and supplies commercial vehicle engines to the auto industry. Employing some 5,500 people, the company generated sales of approx. EUR 1.2 billion in 2002.

The itelligence consultants assisted DEUTZ AG in implementing and integrating the company software at the Engines and Services Divisions' six production facilities and six Service Centers. The aim of the migration to SAP R/3 (Discrete Industries, release 4.6C) - i.e. high SAP penetration and harmonization of the business processes - was achieved as of January 1, 2004. The system is used by up to 1,800 users and 400 external DEUTZ AG dealers each day. DEUTZ employees from Development, Procurement, Logistics, Production, After Sales and Administration use the new SAP R/3 ERP system. The DEUTZ AG team and the itelligence consultants have thus completed one of the largest software projects in the history of DEUTZ AG.

Says Lothar Grapatin, Head of Organization and IT Systems at DEUTZ AG, "We have implemented a technologically and organizationally very ambitious project. During this process, we have constantly benefited from the excellent SAP know-how of itelligence's SAP consultants and their solid industry knowledge of the process design in a company of our size. You need a strong, experienced partner to manage a roll-out of this size. The new IT structure means we are perfectly positioned for the future."

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The technical highlights of the project include complex integrations of non-SAP systems such as production mainframes, inventory management systems, variant configurator and external service providers, which were achieved using the latest NetWeaver technology; SAP Exchange Infrastructure (SAP XI) processes some 100 difference processes with 25,000 events. In addition, more than 400 DEUTZ dealers use SAP Discrete Industries Web Interface (DI-WI) for Internet-based collection of customer orders.

SAP Solution Manager is used for process-related documentation during implementation of the system as well as for continued management of the complex systems environment after the roll-out. Both solutions, i.e. SAP XI and SAP Solution Manager, have been implemented by itelligence and the DEUTZ team as so-called "ramp-up introductions". This makes DEUTZ one of the first SAP customers to uses these SAP tools to design their processes.

The integration of catalog systems enables DEUTZ to provide information on over four million engines on a 24/7 basis, including handling of warranty claims (SAP Warranty). As a ramp-up customer, DEUTZ is a pioneer for SAP's next development steps also in this area. The data flow at DEUTZ AG is facilitated by the SAP Document Management System.

Says Wolfgang Möller, Head of itelligence AG's Automotive Division, "We have used the full bandwidth of SAP functions at DEUTZ. The world's oldest engine manufacturer now works with the most modern software components." Adds Dr. Hans-Joachim Langen, Head of PLM / Solution Manager at itelligence AG, "We have used the latest SAP technologies to ensure swift implementation of the DEUTZ project. With such a complex system, our customers benefit from our pioneering role as a close SAP technology partner." For instance, itelligence AG is one of the first companies in the world to have joined the SAP NewWeaver Partner Initiative.

**About itelligence AG:**

**itelligence AG is a leading international full-service provider for SAP employing some 1,000 highly qualified employees at 34 branches in 15 countries. As a mySAP Business Suite Channel, Service and Support Alliance as well as Hosting Partner and Global Services Partner, itelligence realizes complex projects in the SAP environment for over 1,200 customers worldwide. The company's services range from SAP consulting and licensing to outsourcing and services to proprietary industry-specific SAP solutions. In 2002, itelligence AG generated total sales of EUR 168,5 million.**

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